AGREEMENT FORM FOR POLITICAL CANDIDATE ADVERTISEMENTS

(check applicable box)

FEDERAL CANDIDATE

☐ STATE/LOCAL CANDIDATE

To Avail Themselves Of The Lowest Unit Charge During A Political Window, Federal Candidates Must Sign The Certification On Page 3

Station and	Location:			Date:	9/15/2016
WOAI-TV					
I, Screen Strate	gies Media				
being/on beh	alf of: Pete Galle	ego			······•
a legally qual	lified candidate	e of the	atic		
political party	y for the office	of: Congress			
in the General					
election to be	e held on:	2016		<u></u>	
do hereby re	quest station t	ime as follows	:		
Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks

Attach proposed schedule with charges (if available): \$14,777.25

Accepted	
Accepted □ Accepted in Part	
	tative
To Be Signed By Station Represent	
Date Signatu	re
9/15/2016 To Be Signed By Candidate or Authorize July 1	ed Committee
THIS STATION DOES NOT DISCRIMINATE OR PERMIT DE BASIS OF RACE OR ETHNICITY IN THE PLACEMEN	IT OF ADVERTISING.
This station has disclosed to me its political advertising policiclasses and rates; and discount, promotional and other sales to federal candidates).	es, including: applicable s practices (not applicable
The name of the treasurer of the candidate's authorized com- Wayne Alexander	mittee is:
and you are authorized to announce the time as paid for by s represent that this person or entity is either a legally qualified authorized committee/organization of the legally qualified car	l candidate or an
by: Texans for Pete	
I represent that the payment for the above described broadca	ast time has been furnished



WOAL 4335 NW Loop 410 San Antonio, TX 78229

Screen Strategies Media-Fairfax 11150 Fairfax Blvd Ste 505 Fairfax, VA 22030

Contract # **Schedule Dates**

Advertiser

Agency

Product

Brand

Salesperson

Phone/Fax

POLITICAL CANDIDATE (ns) (1186)

Overman, Mindi (3620)

Sales Office KABB/KMYS Bahng, Caroline **Buyer Name**

CPE **Account Types**

Billing Type Comments

2643088

09/27/16-10/03/16

Pete Gallegos for Congress-D (74186)

Screen Strategies Media-Fairfax (15683)

Headline #

Demo PETE GALLEGOS/DEM/GALLEGOS FOR CONGRESS Order Type

Package Deal Commission %

(703) 272-7300 /

Gallego/General/2359 Local/Political Candidate Agency BRD

Standard

09/23/16

Mindi Overman

No

Normal

15.00

\$3,057.00

\$17,323.00

Date Entered

Last Modified

Entered By

Commission

Net Total

Sales Tax

CO-OP

San Antonio (WOAI) By Broadcast Month Oct. 2016

Grand Total:

Spots

\$20,380.00 49 \$20,380.00

Rate

faid ck 28217 9/23/16

INCOMPLETE CONTRACT

Due to: Pending line Approvals (Contract is shown with Pending Workflow Approvals applied)

Line Line	Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Mo	Tu	W	e Th	Fr	Sa	Su	Spots	Rate	Total	Station	Comments	Entered
	oved (NewL) / News	09/27/16-09/30/16	3		5:00:01A- News-News 4 San Antonio Today 5a		1	1	1 1	1	1	1		4	\$175.00	\$700.00	San Antonio (WOAI)	News 4 @5a - Sec 3	9/23/16
Est 2.0 Unappro	oved (NewL) / News	10/03/16-10/03/16	3	:30	5:00:01A- News-News 4 San Antonio Today 5a		1]	l l	1	1		1	\$175.00	\$175.00	San Antonio (WOAI)	News 4 @5a - Sec 3	9/23/16
Est 3.0 Unappro	oved (NewL) / News	10/03/16-10/03/16	3	:30	5:30A- News-News 4 San Antonio Today 530a		1		1	L	1 (1		1	\$300.00	\$300.00	San Antonio (WOAI)	News 4 @5:30a - Sec 3	9/23/16
Est 4.0 Unappro	oved (NewL) / News	09/27/16-09/30/16	3	:30	5:30A- News-News 4 San Antonio Today 530a			1	1 1	1 1	1	1		4	\$300.00	\$1,200.00	San Antonio (WOAI)	News 4 @5:30a - Sec 3	9/23/16
Est 5.0 Unappro	oved (NewL) / SPOT	09/27/16-09/30/16	3	:30	7A- NBC-The Today Show Hour 1 & 2			1	1	1	1	 		4	\$400.00	\$1,600.00	San Antonio (WOAI)	Today - Sec 3	9/23/16
Est 6.0 Unappro	oved (NewL) / SPOT	10/03/16-10/03/16	3	:30	7A- NBC-The Today Show Hour 1 & 2		1		L	1				1	\$400.00	\$400.00	San Antonio (WOAI)	Today - Sec 3	9/23/16
Est 7.0 Unappro	oved (NewL) / SPOT	10/02/16-10/02/16	3	:30	7A- NBC-Sunday Today			L I	1	1	1 1		1	1	\$225.00	\$225.00	San Antonio (WOAI)	Sun Today - Sec 3	9/26/16
Est 0.0 Headan	aved (Marel) / CDOT	09/27/16-09/29/16	1 3	-30	Show 10A- San Antonio Living			1	1	1	1 1			2	\$175.00	\$350.00	San Antonio (WOAI)	SA Living - Sec 3	9/26/16
	oved (NewL) / SPOT	09/27/16-09/30/16	3		4:30P- Judge Judy 2		ţ	1	1	. 1	1 1			4	\$400.00	\$1,600.00	San Antonio (WOAI)	Judge Judy - Sec 3	9/26/16
	oved (NewL) / SPOT oved (NewL) / SPOT	10/03/16-10/03/16	3		4:30P- Judge Judy 2		1	 	1			i i		1	\$400.00	\$400.00	San Antonio (WOAI)	Judge Judy - Sec 3	9/26/16

CONFIRMATION CONTRACT

Date: Accepted-Agency/Advertiser:

Accepted-Station:

Date:

Comments:

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... http://sbgi.net/?p=1224 ... to be part of their agreement, and the sale of advertising is expressly subject to saidTerms.



WOAL 4335 NW Loop 410 San Antonio, TX 78229

Screen Strategies Media-Fairfax 11150 Fairfax Blvd Ste 505 Fairfax, VA 22030

2643088 Contract #

Advertiser

Agency

Product

Salesperson

Sales Office

Account Types

Date:

Comments

Brand

Schedule Dates 09/27/16-10/03/16

Pete Gallegos for Congress-D (74186)

Screen Strategies Media-Fairfax (15683)

Local/Political Candidate Agency BRD

POLITICAL CANDIDATE (ns) (1186) PETE GALLEGOS/DEM/GALLEGOS FOR CONGRESS

Overman, Mindi (3620)

KABB/KMYS Bahng, Caroline

Buyer Name Phone/Fax (703) 272-7300 / CPE Gallego/General/2359

Billing Type Standard **Date Entered** 09/23/16

Last Modified

Mindi Overman

Normal

Headline #

Entered By

CO-OP

Order Type

Package Deal Commission % 15.00

\$3,057.00 Net Total \$17,323.00

Sales Tax

Commission

By Broadcast Month \$20,380.00 Oct. 2016 49 Grand Total: \$20,380.00 49

Spots

Rate

San Antonio (WOAI)

INCOMPLETE CONTRACT

Due to: Pending line Approvals (Contract is shown with Pending Workflow Approvals applied)

Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Мо	Tu	We 7	Th Fr	r Sa	Su	Spots	Rate	Total	Station	Comments	Entered
	10/03/16-10/03/16	3	:30	5P- News-News 4 WOAI at		1 1		1 1	i i			1	\$900.00	\$900.00	San Antonio (WOAI)	News 6p - Sec 3	9/26/16
Jnapproved (NewL) / News	09/27/16-09/30/16	5	:30	5P- News-News 4 WOAI at		1	1	1	1 1	1 1		4	\$345.00	\$1,380.00	San Antonio (WOAI)	News 5p - Sec 5	9/26/16
Jnapproved (NewL) / News	10/03/16-10/03/16	5	:30	5P- News-News 4 WOAI at		1		l I	1	1		1	\$345.00	\$345.00	San Antonio (WOAI)	News 5p - Sec 5	9/26/16
Jnapproved (NewL) / News	09/28/16-09/30/16	3	:30	6P- News-News 4 WOAI at		1		1 1	1	1 1		2	\$900.00	\$1,800.00	San Antonio (WOAI)	News 6p - Sec 3	9/26/16
Unapproved (NewL) / News	10/03/16-10/03/16	3				1			1	1		1	\$750.00	\$750.00	San Antonio (WOAI)	News 6:30p - Sec 3	9/26/16
Unapproved (NewL) / News	09/27/16-09/30/16	3	:30	6:30P- News-News 4 WOAI		!	1	1 1	1 1	1		4	\$750.00	\$3,000.00	San Antonio (WOAI)	News 6:30p - Sec 3	9/26/16
Unapproved (NewL) / News	09/28/16-09/28/16	3	:30	4:30A- News-News 4 WOAI		1		1 1	I I	i		1	\$75.00	\$75.00	San Antonio (WOAI)	News 4:30a - Sec 3	9/26/16
Unapproved (NewL) / News	10/03/16-10/03/16	3	3 :30	4:30A- News-News 4 WOAI		1		1 1	1			1	\$75.00	\$75.00	San Antonio (WOAI)	News 4:30a - Sec 3	9/26/16
Unapproved (NewL) / SPOT	10/01/16-10/01/16	5	:30			1			-	1		1	\$90.00	\$90.00	San Antonio (WOAI)	Good Taste - Sec 5	9/26/16
	Line Type / Break Type (Ref #) Unapproved (NewL) / News Unapproved (NewL) / News	Unapproved (NewL) / News 10/03/16-10/03/16 Unapproved (NewL) / News 09/27/16-09/30/16 Unapproved (NewL) / News 10/03/16-10/03/16 Unapproved (NewL) / News 09/28/16-09/30/16 Unapproved (NewL) / News 10/03/16-10/03/16 Unapproved (NewL) / News 09/27/16-09/30/16 Unapproved (NewL) / News 09/28/16-09/28/16 Unapproved (NewL) / News 10/03/16-10/03/16	Unapproved (NewL) / News 10/03/16-10/03/16 3 Unapproved (NewL) / News 09/27/16-09/30/16 5 Unapproved (NewL) / News 10/03/16-10/03/16 3 Unapproved (NewL) / News 09/28/16-09/30/16 3 Unapproved (NewL) / News 10/03/16-10/03/16 3 Unapproved (NewL) / News 09/27/16-09/30/16 3 Unapproved (NewL) / News 09/27/16-09/30/16 3 Unapproved (NewL) / News 09/28/16-09/28/16 3 Unapproved (NewL) / News 10/03/16-10/03/16 3	Unapproved (NewL) / News 10/03/16-10/03/16 3 :30 Unapproved (NewL) / News 09/27/16-09/30/16 5 :30 Unapproved (NewL) / News 10/03/16-10/03/16 5 :30 Unapproved (NewL) / News 09/28/16-09/30/16 3 :30 Unapproved (NewL) / News 10/03/16-10/03/16 3 :30 Unapproved (NewL) / News 09/27/16-09/30/16 3 :30 Unapproved (NewL) / News 09/28/16-09/28/16 3 :30 Unapproved (NewL) / News 10/03/16-10/03/16 3 :30 Unapproved (NewL) / News 10/03/16-10/03/16 3 :30 Unapproved (NewL) / News 10/03/16-10/03/16 3 :30 Unapproved (NewL) / SPOT 10/01/16-10/01/16 5 :30	Disproved (NewL) / News 10/03/16-10/03/16 3 30 6P- News-News 4 WOAI at 6p	Unapproved (NewL) / News 10/03/16-10/03/16 3 :30 6P- News-News 4 WOAI at 6p Unapproved (NewL) / News 09/27/16-09/30/16 5 :30 5P- News-News 4 WOAI at 5p Unapproved (NewL) / News 10/03/16-10/03/16 5 :30 5P- News-News 4 WOAI at 5p Unapproved (NewL) / News 09/28/16-09/30/16 3 :30 6P- News-News 4 WOAI at 6p Unapproved (NewL) / News 10/03/16-10/03/16 3 :30 6:30P- News-News 4 WOAI at 630p Unapproved (NewL) / News 09/27/16-09/30/16 3 :30 6:30P- News-News 4 WOAI at 630p Unapproved (NewL) / News 09/28/16-09/28/16 3 :30 6:30P- News-News 4 WOAI at 630p Unapproved (NewL) / News 09/28/16-09/28/16 3 :30 4:30A- News-News 4 WOAI at 430a Unapproved (NewL) / News 10/03/16-10/03/16 3 :30 4:30A- News-News 4 WOAI at 430a Unapproved (NewL) / News 10/03/16-10/03/16 3 :30 6P- Good Taste with Tanji	Disproved (NewL) / News 10/03/16-10/03/16 3 :30 6P- News-News 4 WOAI at 6p 1	Diapproved (NewL) / News 10/03/16-10/03/16 3 30 6P- News-News 4 WOAI at 6p 1 1 1 1 1 1 1 1 1	Disproved (NewL) / News 10/03/16-10/03/16 3 :30 6P- News-News 4 WOAI at 1 1 1 1 1 1 1 1 1	Display Disp	Disproved (NewL) / News 10/03/16-10/03/16 3 30 6P- News-News 4 WOAI at 6p 1 1 1 1 1 1 1 1 1	Disproved (NewL) / News 10/03/16-10/03/16 3 30 6P- News-News 4 WOAI at 1 1 1 1 1 1 1 1 1	Disproved (NewL) / News 10/03/16-10/03/16 3 :30 6P- News-News 4 WOAI at 1 1 1 1 1 4 4 5p 5p 5p 5p 5p 5p	Dale The type Beak Type Real Type Beak Type Typ	Date Sec Telight New New	Date Sec Length Color Final Type (Ref #) Date Sec Length Ron Times SFW No. 10 Work Work	Disproved (NewL) / News 10/03/16-10/03/16 3 33 6- News-News 4 WOAI at 50 1 1 1 1 1 1 1 4 5345.00 5900.00

CONFIRMATION CONTR	ACT	
Accepted-Station:	Date:	Comments:

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... http://sbgi.net/?p=1224 ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.

Accepted-Agency/Advertiser:



WOAL 4335 NW Loop 410 San Antonio, TX 78229

Screen Strategies Media-Fairfax 11150 Fairfax Blvd Ste 505 Fairfax, VA 22030

Contract # **Schedule Dates**

Advertiser

Agency

Product

Brand

Salesperson

Sales Office

09/27/16-10/03/16

Pete Gallegos for Congress-D (74186)

Screen Strategies Media-Fairfax (15683)

POLITICAL CANDIDATE (ns) (1186)

KABB/KMYS

Buyer Name Phone/Fax

CPE **Account Types**

Billing Type Comments

Date:

2643088

PETE GALLEGOS/DEM/GALLEGOS FOR CONGRESS

Overman, Mindi (3620)

Bahng, Caroline (703) 272-7300 /

Gallego/General/2359 Local/Political Candidate Agency BRD

Standard

09/23/16

Date Entered Last Modified

Mindi Overman

CO-OP Headline #

Entered By

Demo

Order Type Normal Package Deal

Commission % 15.00

Date:

Comments:

Commission \$3,057.00 \$17,323.00

Net Total Sales Tax

San Antonio (WOA	I)	1
By Broadcast Month	<u>Spots</u>	<u>Rate</u>
Oct. 2016	49	\$20,380.00
Grand Total:	49	\$20,380.00
		i i

INCOMPLETE CONTRACT

Due to: Pending line Approvals (Contract is shown with Pending Workflow Approvals applied)

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Мо	Tu	We	Th	Fr S	Sa S	Su	Spots	Rate	Total	Station	Comments	Entered
Est 21.0	Unapproved (NewL) / News	10/02/16-10/02/16	5		5P- News-News 4 WOAI at 5p Wknd				1 1	1	1		1	1	\$190.00	\$190.00	San Antonio (WOAI)	News 5p wknd - Sec 5	9/26/16
Est 22.0	Unapproved (NewL) / Prime	09/27/16-09/27/16	3	:30	9:05P- NBC-This Is Us (Tuesday)			1	1 1	I I	1	1		1	\$3,000.00	\$3,000.00	San Antonio (WOAI)	This is Us - Sec 3	9/26/16
Est 23.0	Unapproved (NewL) / Prime	10/01/16-10/01/16	5	7 100000	7:30P- NBC-The Good Place 2 (Saturday)		1			1	1	1		1	\$300.00	\$300.00	San Antonio (WOAI)	The Good Place - Sec 5	9/26/16
Est 24.0	Unapproved (NewL) / News	09/30/16-09/30/16	3	:30	12P- News-News4 San Antonio at Noon				1 1	1	1	1		1	\$300.00	\$300.00	San Antonio (WOAI)	Noon News- Sec 3	9/26/16
Est 25.0	Unapproved (NewL) / News	09/29/16-09/29/16	3	:30	10P- News-News 4 WOAI at		1		1 1	1	1	1		1	\$1,000.00	\$1,000.00	San Antonio (WOAI)	News 4 @10p- Sec 3	9/26/16
Est 26.0	Unapproved (NewL) / SPOT	09/27/16-09/30/16	5	:30	12:05A- NBC-Late Night with Seth Meyers			1	1	1	1	 		4	\$45.00	\$180.00	San Antonio (WOAI)	Seth- Sec 5	9/26/16
Est 27.0	Unapproved (NewL) / SPOT	10/03/16-10/03/16	5	:30	12:05A- NBC-Late Night with Seth Meyers		1			1	1	1		1	\$45.00	\$45.00	San Antonio (WOAI)	Seth- Sec 5	9/26/16
		7.000																	
													_	1	<u></u>				
					CON	H	$\langle M \rangle$	AΙ	Ю	N	\mathcal{O}	N	K	AC					

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... http://sbgi.net/?p=1224 ... to be part of their agreement, and the sale of advertising is expressly subject to saidTerms.

Accepted-Station:

Accepted-Agency/Advertiser:

Gallego for Congress



Station WOAI-TV Buyer Caroline Bahng

Market San Antonio Email caroline@screenstrategies.com

Flight Dates 9/27/2016 - 10/3/2016 Revised (Est. 2359) Phone 703-272-7300

Program Name	DP	Days Length	Rate	Tue 9/27	Wed 9/28	Thu 9/29	Fri 9/30	Sat 10/1	Sun 10/2	Mon 10/3	Total
WOAI 5a News 5:00 AM - 5:30 AM	EM	M-F 30	\$175.00 \$875.00	1	1	1	nullederspreadurities of	agh mais aid thur do mh fan gold de suid		1	5
Sold Out: Lowest Rate to	o Clear pe	er WOAI									
WOAI 5:30a News 5:30 AM - 6:00 AM	EM	M-F 30	\$300.00 \$1,500.00	1	1	1	1			1	5
Sold Out: Lowest Rate to	o Clear p	er WOAI									
Today Show 7:00 AM - 9:00 AM	EM	M-F 30	\$400.00 \$2,000.00	1	1	1	1			1	5
Sold Out: Lowest Rate t	o Clear p										
News @ 4:30a Saturday Today 6:00 AM -8:00 AM 44	- EM - 30 a - 5	M-F Sa- 30	\$ 150.00 \$7\$ \$150.00		-			X		1	2
Sold Out: Lowest Rate t											
Sunday Today 7:00 AM - 8:00 AM	EM	Su 30	\$225.00 \$225.00						1		1
Sold Out: Lowest Rate t	to Clear p	er WOAI									
San Antonio Living 10:00 AM - 11:00 AM	DT	M-F 30	\$175.00 \$350.00	1		1					2
Sold Out: Lowest Rate t	to Clear p	er WOAI						~			
Judge Judy 4:30 PM - 5:00 PM	EF	M-F 30	\$400.00 \$2,000.00	1	1	1	1			1	5
Sold Out: Lowest Rate	to Clear p	er WOAI									
WOAI 5p News 5:00 PM - 5:30 PM	EN	M-F 30	\$345.00 \$1,725.00	1	1	1	1			1	5
WOAI 6p News 6:00 PM - 6:30 PM	EN	M-F 30	\$900.00 \$2,700.00		1		1			1	3
Sold Out: Lowest Rate	to Clear p		•								
WOAI 6:30p News 6:30 PM - 7:00 PM	EN	M-F 30	\$750.00 \$3,750.00	1	1	1	1			1	5
Sold Out: Lowest Rate	to Clear p	oer WOAI									

Gallego for Congress



Station Market

WOAI-TV

San Antonio

Flight Dates 9/27/2016 - 10/3/2016 Revised (Est. 2359)

Buyer

Caroline Bahng

Email

caroline@screenstrategies.com

Phone

703-272-7300

Program Name	DP	Days Length	Rate	Tue 9/27	Wed 9/28	Thu -9/29	Fri 9/30	Sat _10/1	Sun 10/2	Mon 10/3	Total
NOON NEWS Saturday 5p News 5:00 PM - 5:30 PM 12p - 1230 p	EN	F Sa 30	\$300.00 \$300.00	Suide Best mittle et le	ti in constituti di Alli Standardi		ì	Ж			1
Sunday 5p News 5:00 PM - 5:30 PM	EN	Su 30	\$190.00 \$190.00						1		1
Good Taste 6:00 PM - 6:30 PM	PA	_ Sa 30	\$90.00 \$90.00					1			1
This is Us 9:00 PM - 10:00 PM Sold Out: Lowest Rate	PT to Clear	Tu 30 per WOAI	\$3,000.00 \$3,000.00	1							1
The Voice The Good 7:00 PM - 8:00 PM	Olace		\$300.00 \$300.00					1			1
マー・カー・カー・カー・オー・オー・オー・オー・オー・オー・オー・オー・オー・オー・オー・オー・オー	LN	M-F 30	\$1,000.00 \$1,000.00			1					1
Sold Out: Lowest Rate Seth Meyers 12:05 AM - 1:05 AM	to Clear	M-F 30	\$45.00 \$225.00	1	1	1	1			1	5
Station Totals			\$20,380.00	9	8	9	8	4	2	8	48